

| WEEKLY RESULTS TRACKING | | | WEEK OF: | | | | |
|----------------------------------|-----|-----|----------|-----|-----|-----|-----|
| | MON | TUE | WED | THU | FRI | SAT | SUN |
| New Buyer Leads | | | | | | | |
| New Seller Leads | | | | | | | |
| Added to Database | | | | | | | |
| Listing Appts Scheduled | | | | | | | |
| Listing Appts Completed | | | | | | | |
| Buyer Consultations Scheduled | | | | | | | |
| Buyer Consultations Completed | | | | | | | |
| New Listings | | | | | | | |
| New Escrows | | | | | | | |
| SALES | | | | | | | |
| Closed Sales | | | | |] | | |
| Closed Sales \$ | | | | | | | |
| Closed Listings | | | | | | | |
| Closed Listings \$ | | | | | | | |